

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	18519	Agenda Number	48.
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Meeting Date:	October 11, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 12-month requirements supply contract with EAGLE ENERGY, INC., to provide cameras with pole adapters and mounting arms for traffic signal monitoring for the Transportation Department, in an estimated amount not to exceed \$390,000, with two 12-month extension options in estimated amounts not to exceed \$390,000 for each extension option, for a total estimated contract amount not to exceed \$1,170,000.

Amount and Source of Funding

Funding in the amount of \$390,000 is available in the Fiscal Year 2012-2013 Operating Budget of the Transportation Department. Funding for the extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid meeting specification.
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Prior Council Action:	
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For More Information:	Erin Grace, Buyer I, 972-4017
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract is for the purchase of Pelco Spectra HD CCTV Cameras with pole adapters and mounting arms. Transportation Department engineering staff evaluates potential camera locations which provide the best possible field of view for traffic monitoring of high vehicle volume roadways. These cameras will be used to monitor traffic at critical intersections throughout the City of Austin and allow Traffic Management Center (TMC) personnel to effectively respond to traffic incidents. The cameras will also allow the Transportation Department to evaluate reported signal malfunctions with the Traffic Management System allowing Traffic Management Center (TMC) personnel to respond quickly and more effectively to problems.

The Transportation Department currently has approximately 220 analog cameras installed throughout the City of Austin. The City currently uses analog cameras, so the new HD cameras will be used to replace units which are not working, upgrade existing analog cameras, as well as install additional cameras at different locations. This camera is the new standard for the City of Austin. Inventory is kept on hand to replace malfunctioning or damaged cameras and it is expected it will take six months to replace the existing malfunctioning or damaged cameras.

MBE/WBE solicited: 5/3

MBE/WBE bid: 0/0

BID TABULATION

IFB No. SDC0245

Pelco Part # S5118-EG1 Spectra HD Camera w/ Pelco PA402 Pole Adapter and IWM-24-GY
Mounting Arm or Buyer Approved Equal
(1 line item)

<u>Vendor</u>	<u>Total Price</u>
Eagle Energy, Inc. Maryland Heights, MO	\$386,955.00
American Automation San Antonio, TX	\$391,969.50
North American Video Brick, NJ	\$398,100.00
Tech CCTV Woodland Hills, CA	\$403,531.50
Graybar Pflugerville, TX	\$423,892.50
Johnson Controls, Inc. Austin, TX	\$448,794.00
Entech Sales & Services Austin, TX	\$473,727.00
Schneider Electric Austin, TX	\$496,800.00

EO Integrated Systems Washington, MI	\$553,050.00
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Border States Electric Austin, TX	*
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Commercial Security Austin, TX	**
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Aventura Technologies Hauppauge, NY	**
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*Border States Electric did not provide a unit price and was deemed non-responsive.

**Commercial Security and Aventura Technologies were disqualified due to bidding a non-equivalent alternative product.

The expenditures for the first 12 months of this contract are estimated to be \$390,000. A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred eight notices were sent, including five MBEs and three WBEs. Twelve bids were received, with no response from the MBEs or WBEs.
- c. This is the first contract of its type; therefore, no pricing history is available.

APPROVAL JUSTIFICATION

- a. Lowest bid meeting specification.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.